

A Pathway into the Oil & Gas for Namibian Companies

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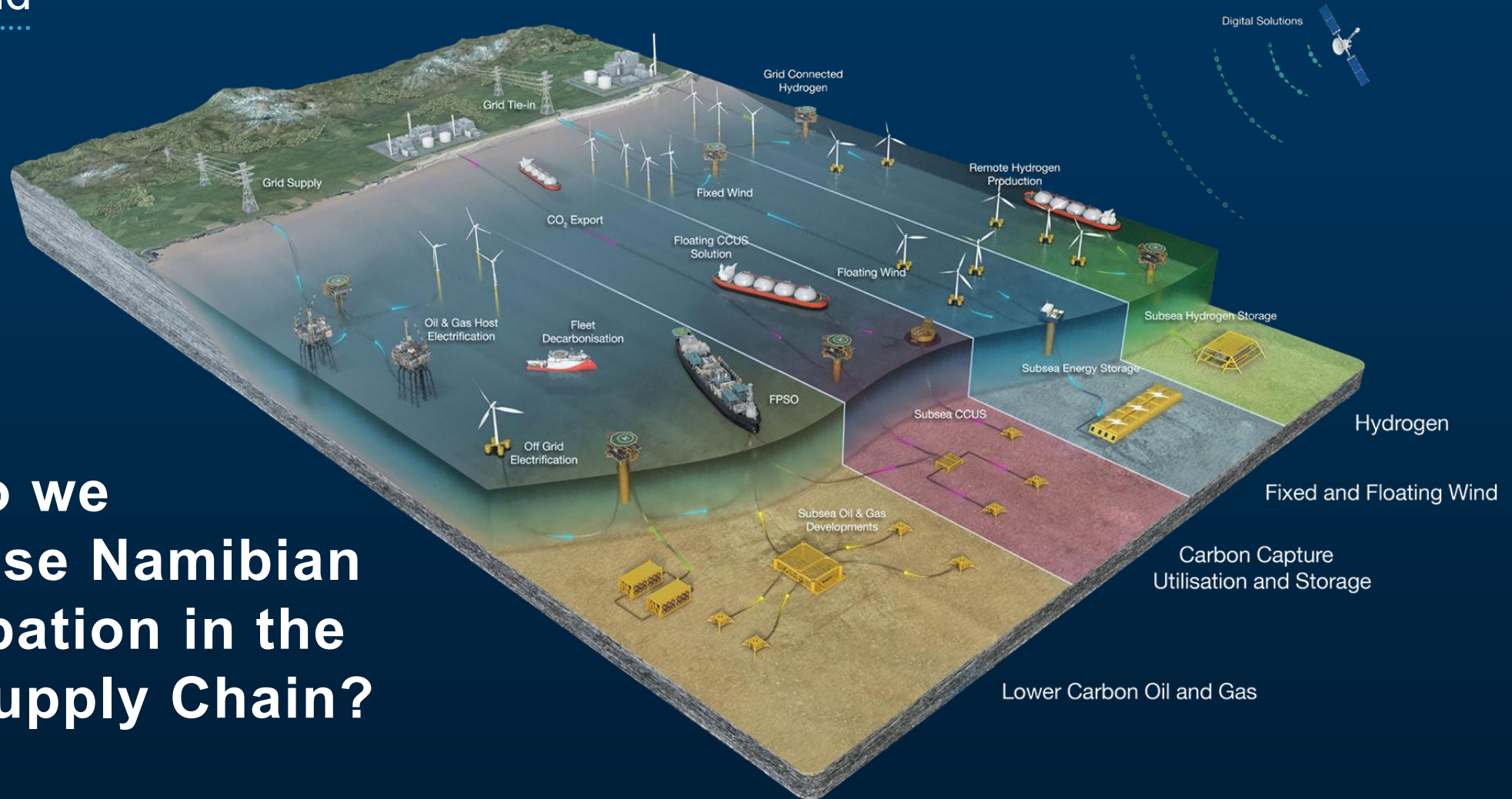
STRATEGIC PARTNERS



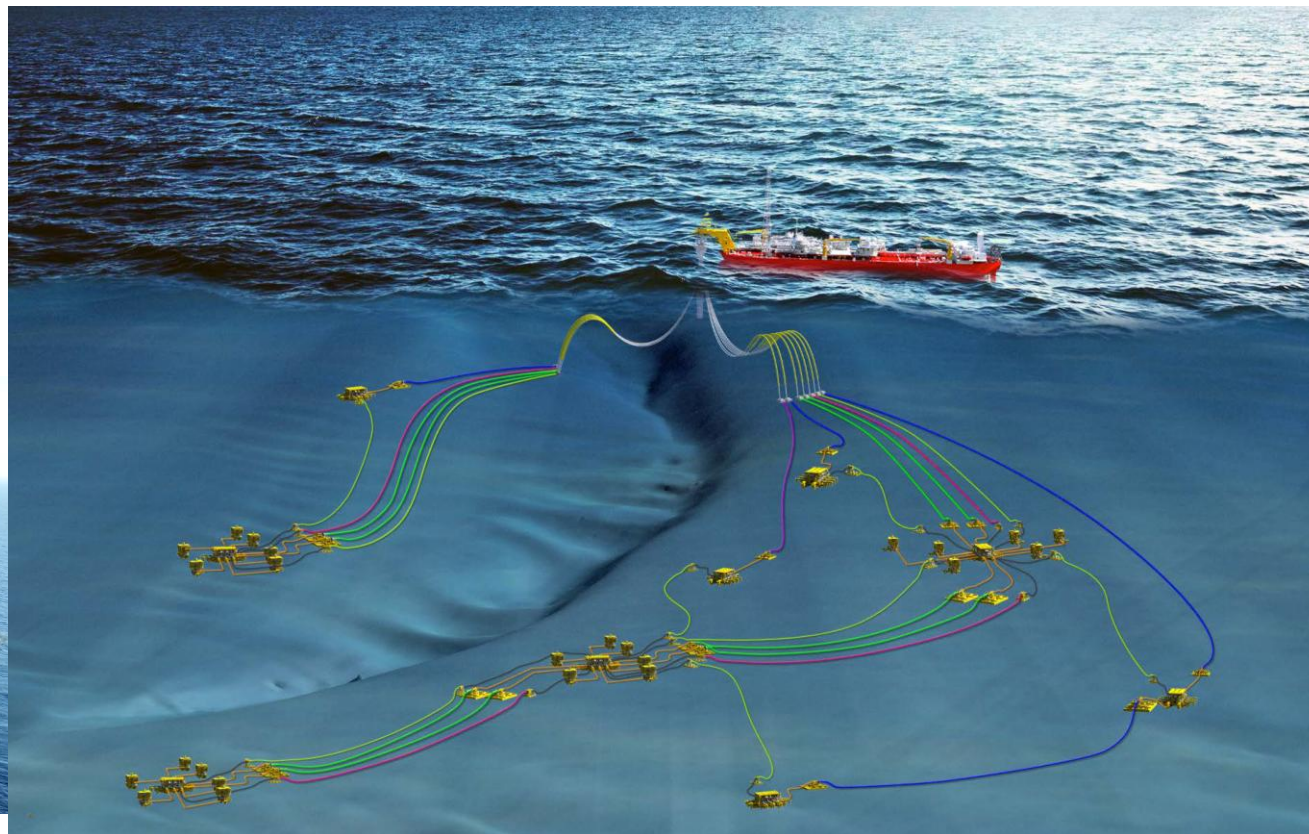
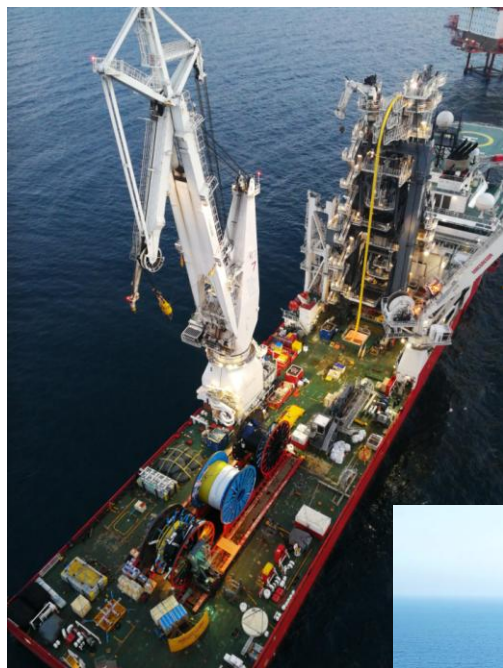
#NamibiaOGC25

Our world

How do we
maximise Namibian
participation in the
O&G Supply Chain?

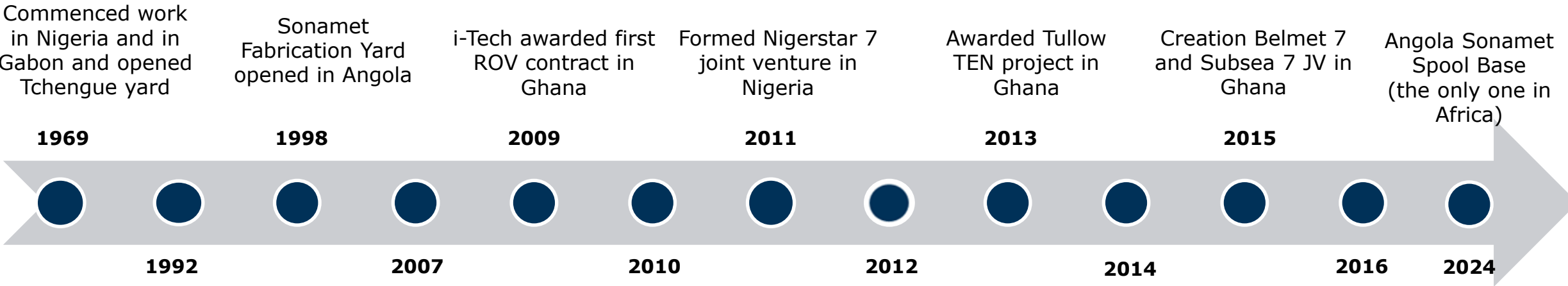


What do we do?

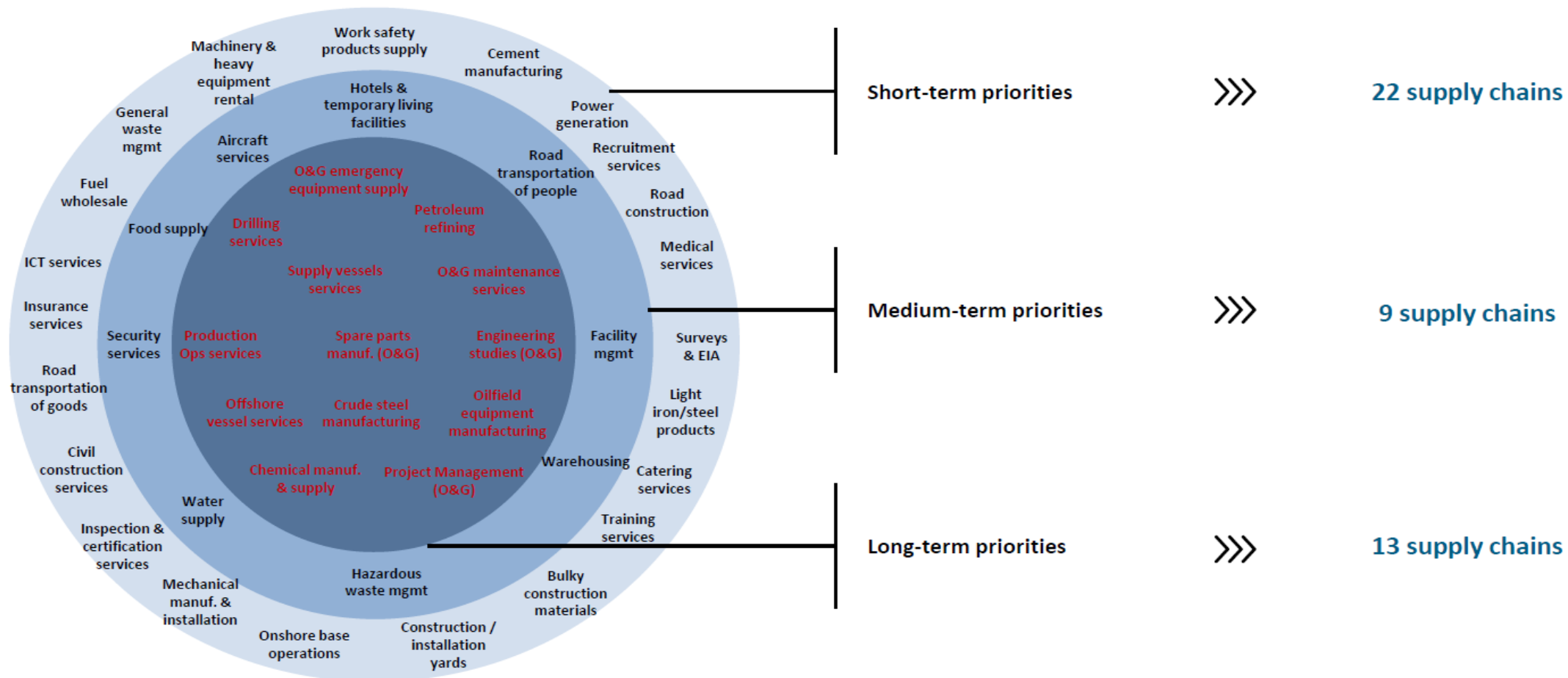


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A long history of working in Africa



• Industrial Baseline Survey



LOCAL CONTENT PLAN – Road Map to Local Content Optimisation

The Vision
Maximise Namibian
Participation & Supply



01 What Do We Need?

Identify and forecast goods and services we need to execute the project potentially available in Namibia.

As We Execute
Support local suppliers
Adhere to proposed plans
Be socially responsible

How Do We Do This ?

- 1) Compile a list goods and services required.
- 2) Compare to similar projects in similar jurisdictions.
- 3) Contact suppliers early, address any gaps, work with them in advance of requirements.

How Do We Sustain This
Support suppliers through Innovation and technology .
Build relationships, trust and help suppliers grow

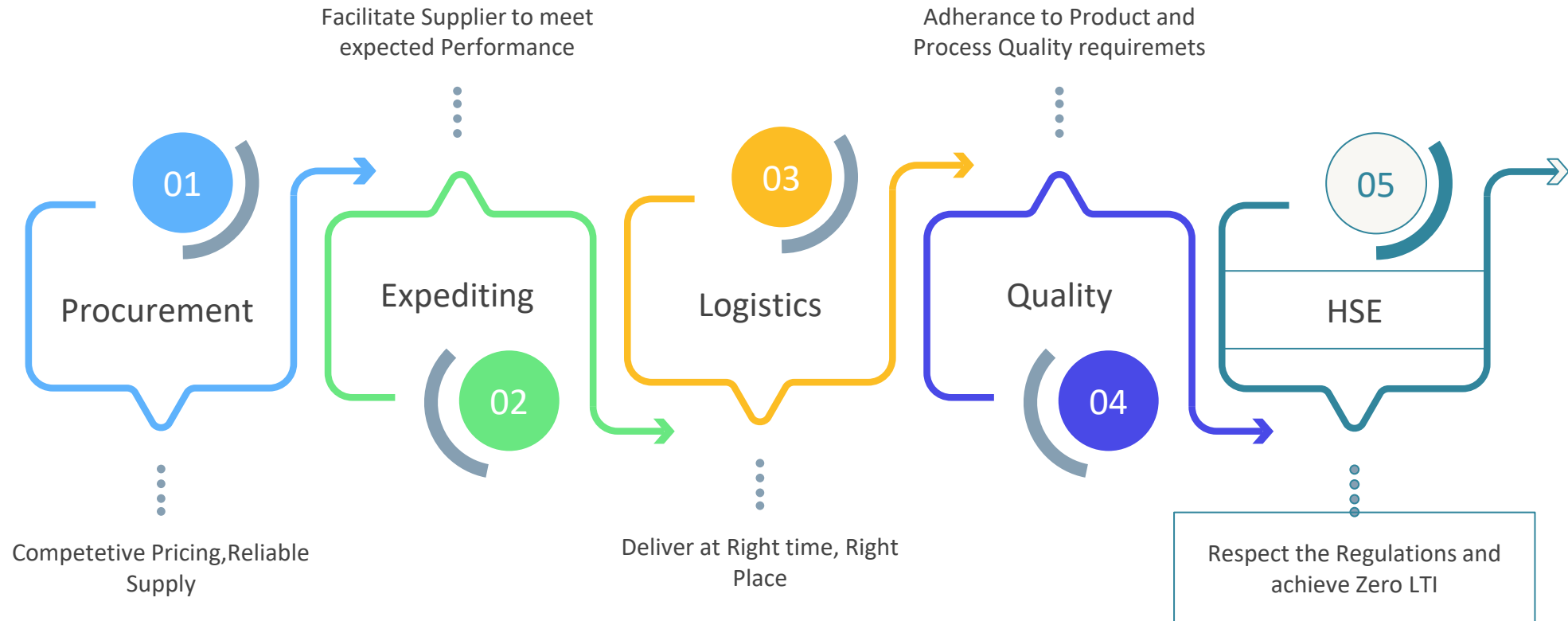
Learn, Improve, Maintain

05

Targets
Develop the skills and competency of Namibian
Train and promote local career growth
Increase capacity to offer quality of local service
Support local opportunities to reduce cost
Promote diversification



Supply Chain Management – Function Overview



SCM Processes- Supplier Registration and Qualification

Human Rights

Supplier Human rights Risk Matrix
Human right Due Diligence



Compliance and Business Ethics

Screening
Due Diligence
High and medium risk
Internal Questainaire

Supplier Management

Criticality level definition
New Supplier Process
Supplier Qualification management
Supplier Performance Surveys

Potential Entry Points for Existing Namibian Suppliers

Logistics

Walvis Bay & Luderitz Bay

Freight Forwarding

Husbandry Services

Goods

Ship Chandlery

Provisions Supply

Technical Supplies

Cleaning and Maintenance

Waste Management

Deck and Engine Stores

Lifting & Rigging

Procurement and Distribution Services

Testing Services

Certifications Services

Qualification Services

LOCAL CONTENT OPPORTUNITIES

- Workshops and Factories
- Training Centers
- Partnerships

Local Fabrication

Steel Fabrication

Capacity

Competence

Marine Grade Coating

Civil Works

Site Preparation & Foundation

Environmental Drainage & Water Supply Services

Fencing and Lighting

Office & Warehouse



Thank you!

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