



**Namibia**

Oil and Gas Conference

Presented at the NAMIBIA OIL & GAS CONFERENCE

16-17 August 2023

Nigerian Local Content Policy & Practice

**ASSOCIATION PERSPECTIVE/COLLABORATIVE  
APPROACH**

**Mr. Ranti Omole**

Vice Chairman

Petroleum Technology Association of Nigeria  
(PETAN)



**LEVERAGING THE OIL DISCOVERIES FOR INCLUSIVE ECONOMIC DEVELOPMENT 16-17 AUGUST 2023 | WINDHOEK, NAMIBIA**

# OUTLINE



- Introduction

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- Strategic Objectives
- Range of Services
- Technology Interest Groups (TIGs)
- Local Content from Association's perspective
- Collaborative Approach
- Conclusion

# INTRODUCTION

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- PETAN - an association of leading Nigerian Indigenous Technical Oilfield service companies supporting the upstream, midstream, and downstream sectors of the oil & gas industry
- Formed in 1990, the association was created to bring together Nigerian Oil & Gas entrepreneurs and to create a forum for the exchange of ideas with the major operators, industry stakeholders and policy makers.
- PETAN membership comprises over 100 service companies involved across the entire value chain of upstream, midstream and downstream subsectors of the oil and gas industry.





# INTRODUCTION

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- In collaboration with other stakeholders such as Nigerian Content Monitoring and Development Board (NCDMB) , Nigerian National Petroleum Company (NNPC Limited), National Assembly, Oil Producers Trade Section of LCC&I (OPTS), Oil and Gas Trainers Association (OGTAN) , PETAN has grown over the years to be a leading advocacy group and technology service providers association.
- Since inception, PETAN has been on the path of promoting the development of the oil and gas industry in Nigeria through the organization and participation of Nigerian Entrepreneurs in local and international conferences, seminars, workshops, and creating opportunities for Nigerian companies to project themselves in the competitive industry –Offshore Technology Conference (OTC) – African Pavilion, & Sub-Saharan African International Petroleum Exhibition & Conference (SAIPEC )

# STRATEGIC OBJECTIVES

- Continue to be leading advocate for Local Content Development in Nigeria and Africa - enabling business environment
- Continue capacity development, technology domestication and human capital development –PETAN/NCDMB/Shell Internship, NCCF Initiative on Human Capital – partnership.
- Service Quality Enhancement and Certification – PETAN Seal of Quality /NCDMB- African Seal of Quality
- Collaboration within Nigeria and the African Region for capacity development and experience leverage with Regulators , National Oil companies and Service Providers Associations
- Facilitate development of business , operational and collaboration framework in African Region (end to end)
- Support the development of local content policies in African countries to enhance indigenous participation.
- Continue to support and grow SAIPEC into African Region Capacity development & collaboration marketplace
- Trade Missions to other emerging African Oil and Gas Frontiers – NAMIBIA , Tanzania, Uganda, Senegal, Ghana, Mozambique

# Our Wide Spectrum Capabilities



**Drilling, Completions & Well Services**



**Fabrications and Manufacturing**



**Management Information Systems**



**EPCI- Projects, Construction, Installations**



**Pipelines, Facilities and Process Systems**



**Production & Operations**



**Reservoir, Geophysics & Geosciences**



**Training & Human Development**



**Safety Systems & Certifications**



**Project Management**



**Offshore Services and Vessels**



**Engineering Design, FEED, Detailed Etc.**



**Electrical, Mechanical & Instrumentation**





# TECHNOLOGY INTEREST GROUPS (TIG)

- We have, over the years, developed and positioned ourselves to take on and execute projects of various types in the industry.
- This end, we are categorised into 13 various groups called “Technology Interest Groups”:

TIG 01: ELECTRICLINE FORMATION EVALUATION AND WELL INTERVENTION SERVICES GROU	TIG-02: ENGINEERING- DESIGN, PLANNING, AND RELATED SERVICES GROUP	TIG-03: FABRICATION AND CONSTRUCTION GROUP	TIG 04: FEWD/MWD/LWD/DD SERVICES GROUP	TIG-05: HSE AND TRAINING SERVICES, MANPOWER DEV. GROUP	TIG 06: MARINE AND RELATED SERVICES GROUP	TIG-07: METERING, AUTOMATION, INSTRUMENTATION , CONTROL, ELECTRICAL & TELECOMS GROUP	TIG-08: ROV TECHNOLOGY GROUP	TIG 09: TIG 09: EPC OF PIPELINES & FACILITIES AND SERVICES GROUP	TIG-10: PRODUCTIO N SERVICES GROUP	TIG-11: RESERVOIR ENGINEERING/GEOL OGICAL AND GEOPHYSICAL GROUP	TIG 12: WELL ENGINEERING AND WELL COMPLETION & WELL SERVICES GROUP	TIG 13: ENGINEERING, PROCUREMENT, COMMISIONING AND INSTALLATION GROUP
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# LOCAL CONTENT

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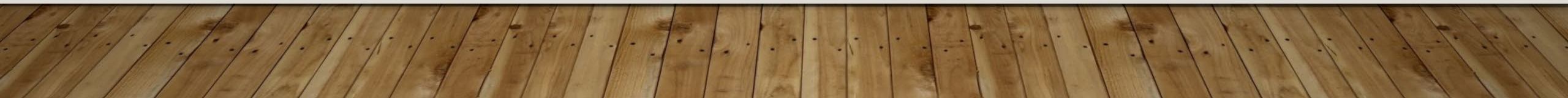
- Promotion of Local Content in O &G- catalyst for economic development and wealth creation.
- Best business practice for profitability and cost effectiveness
- Tool for domestic capacity development and domestication of technology.
- Program for creating local technical employment and competence.
- Investment driver in facilities and human capital development.
- A business model to be supported by each government in Africa .
- Incentives for local service providers to invest and grow their businesses.
- Government to encourage and ensure implementation through appropriate Local Content Development and Monitoring Board.



# COLLABORATIVE APPROACH

- PETAN is currently leading the discourse on Local Content in Africa through partnership and engagement via SAIPEC initiated African Local Content Collaboration Steering Committee and with related associations such as
  - ACLM - Mozambique Local Content Association -2022
  - ATOGS - Association of Tanzania Oil and Gas Service Providers
  - GOGSPA - Ghana Oil and Gas Service Providers Association
  - AUOGS – Association of Uganda Oil & Gas Service Providers
  - AECIPA – Angola Oil and Gas Service Companies Association
  - ASCL – Senegalese Association for Local Content Empowerment & Development (Association Senegalaise Du Contenu Local) - 2023
  - Other African Service Companies Associations – **Namibia ??**

# SUBSEA RIGGING AND DEPLOYMENT





## MODULE: WELLHEAD CONTROL PANEL





# OFFSHORE CONSTRUCTION



# MODULE FABRICATION





# COMMISSIONING OF ONE OF OUR MEMBER'S FACILITIES





# CONCLUSION

- Organised local service companies critical to the oil and gas industry support services.
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- Developing and patronising local service providers cost effective on the long run
  - Local Content law and guidelines catalyst to the value chain development and wealth domestication to increase the GDP of the country.
  - Existence of local content development, monitoring and evaluation agency essential to maximise the benefits of the Local Content Law and Guidelines.
  - Collaboration between all stakeholders in the industry important for the growth of the industry .
  - Regional collaboration between African service providers association will accelerate capacity development, technology domestication and human capital development.

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# THANK YOU

For more information:

[www.petan.org](http://www.petan.org)

[secretariat@petan.org](mailto:secretariat@petan.org)