

Angola Local Content Policy and Practice



LEVERAGING THE OIL DISCOVERIES FOR INCLUSIVE ECONOMIC DEVELOPMENT 16-17 AUGUST 2023 | WINDHOEK, NAMIBIA



AECIPA

AECIPA: Angolan Association of O&G Service Companies



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Main Point of Contact between O&G Service Companies and Industry Stakeholders

Ministry Mineral Resources, Petroleum & Gas

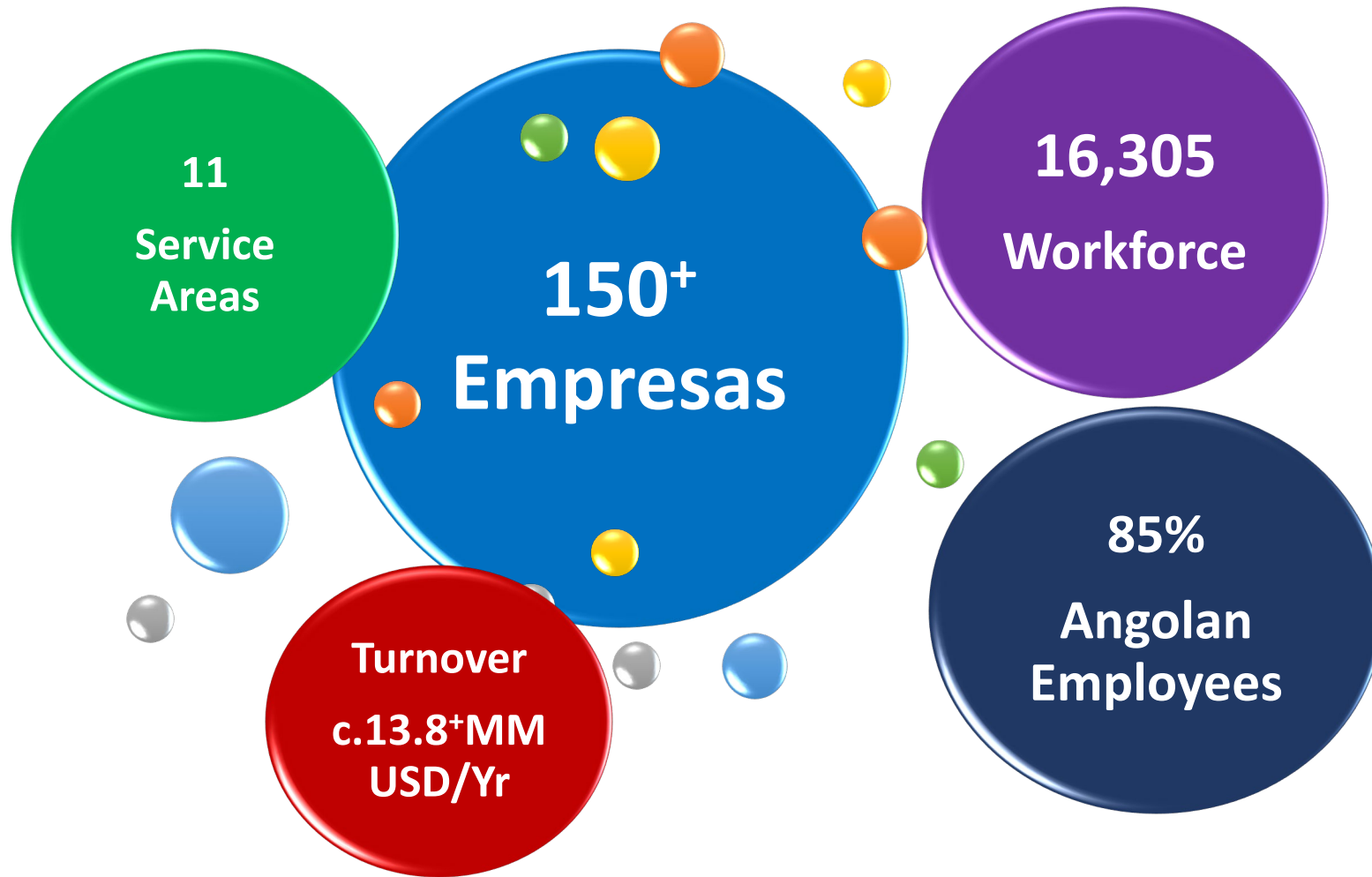
ANPG (Angolan O&G Concessionaire), Operators
Central Bank, IOCs and others

Platform to address, debate and mitigate Industry's
common issues

150+ Members, focused on providing Services &
Equipment to O&G Industry

Ensure compliance with Angolan Laws & Regulations

Local Content Promotion & Development



AECIPA's Role in Angolan Economy

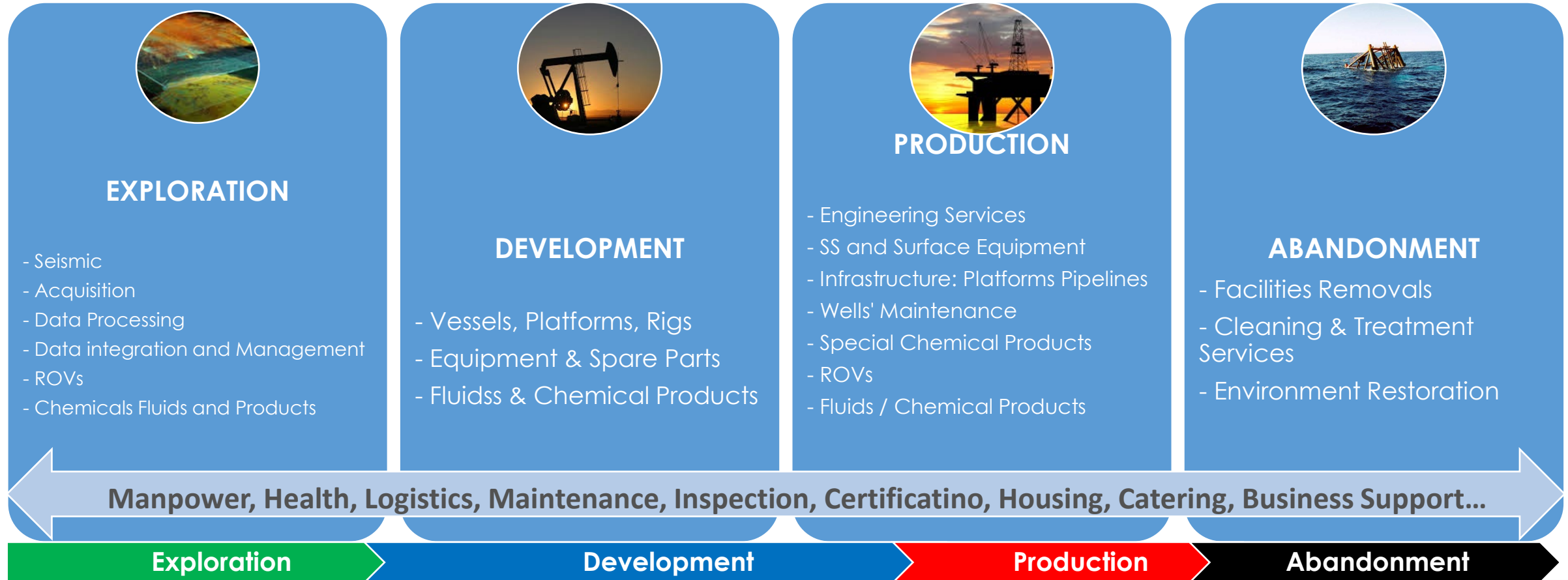


- Main vehicle to implement and develop:
 - Local Content Policies
 - Technology and Knowledge Transfer
 - Training and Development of Angolan Professions
 - **Angolanization of services and personnel on a sustainable way**
- Largest Tax Payer contributor: **Biggest Tax Contributors**



Active Participation to Country's Economic and Social Development

The Value Chain within O&G Service Sector



Key factors for success...



- **Promote culture of cooperation and leadership empowerment of stakeholders**
- **Promote competitiveness of in-country Players**
 - **Develop Local Content:**
 - **People, Technology and Financial Growth**
- **Contribute for the Development of a resilient O&G Service Sector**
 - Strategic proposals to establish a robust internal market
 - Providing incentives for local goods and services supply
 - Promote advantages on Cost vs Benefit



Key factors for success... (cont)



- Recruit, Train, Develop and Retain the Human Capital
- **Ensure:**
 - **Innovation, Research and Development**
- No need to make the same mistakes...
 - Lessons learned are there for all of us to leverage from and progress
- **Good Governance, Robust Legislation and Stable Regulation**
- Support financial robustness and growth of Local Companies
- Rely on International Best Practices!



Social Sustainability



□ **Ensure investment in the local communities**

Ready to move the World with our Energy!

In Summary...



- Time for us to start believing in ourselves more than ever!
 - We have the opportunity to look within our continent and promote our **African Content**
- **Angola** definitely ready to support **Namibia's** very promising and new O&G Industry
 - Given our common history and wealth of experience
- We are blessed in having:
 - People & Resources
 - **Vision & Ambition**
 - Independence! **Destiny is in our Hands!**
 - **Cross Country Collaboration: to benefit of Our Countries... our Continent... Our Future!**





Ndapandula!...

“Keyaiious”!! Thank You!...



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Namibia^{sun} Oil and Gas Conference



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#NamibiaOGC23

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